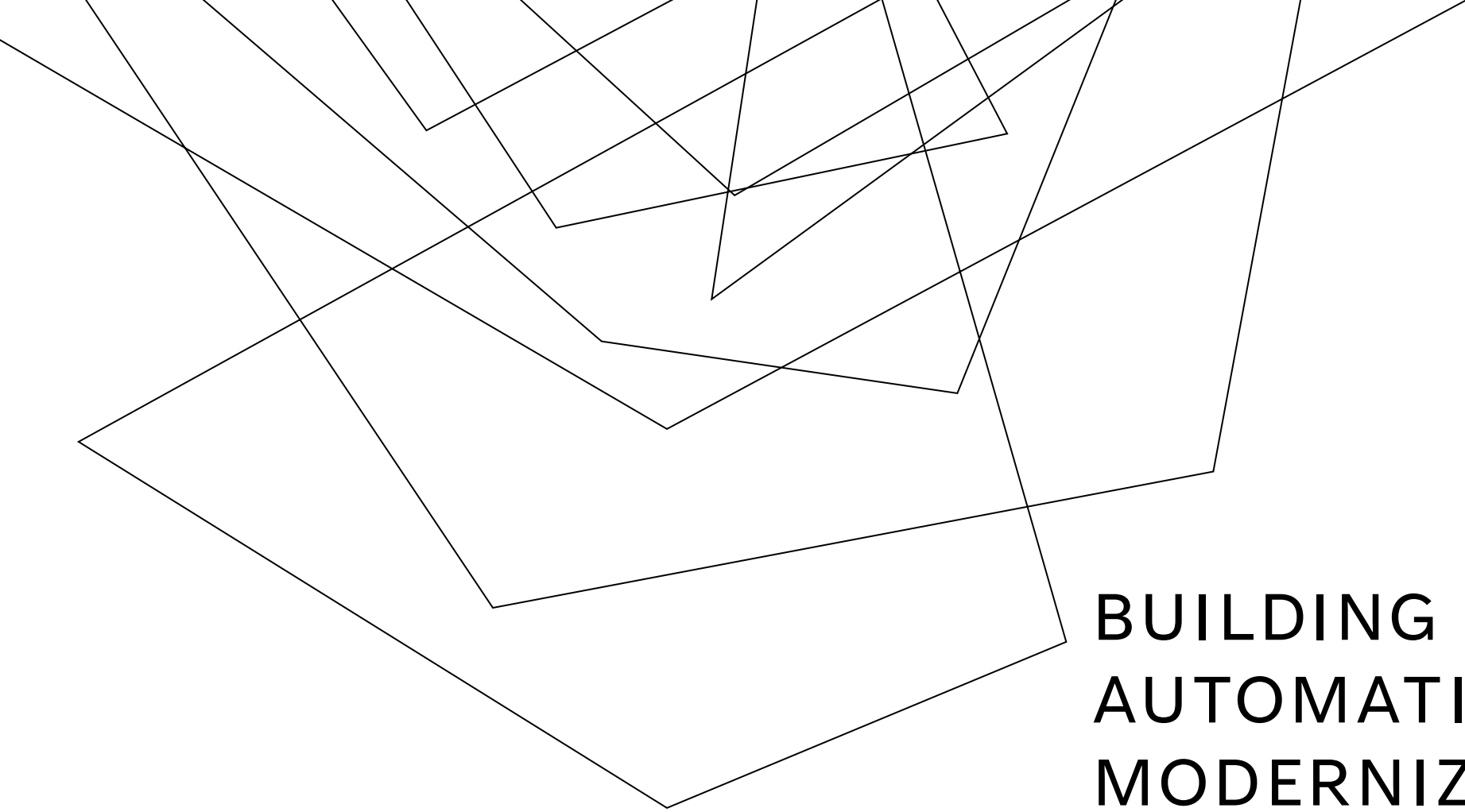
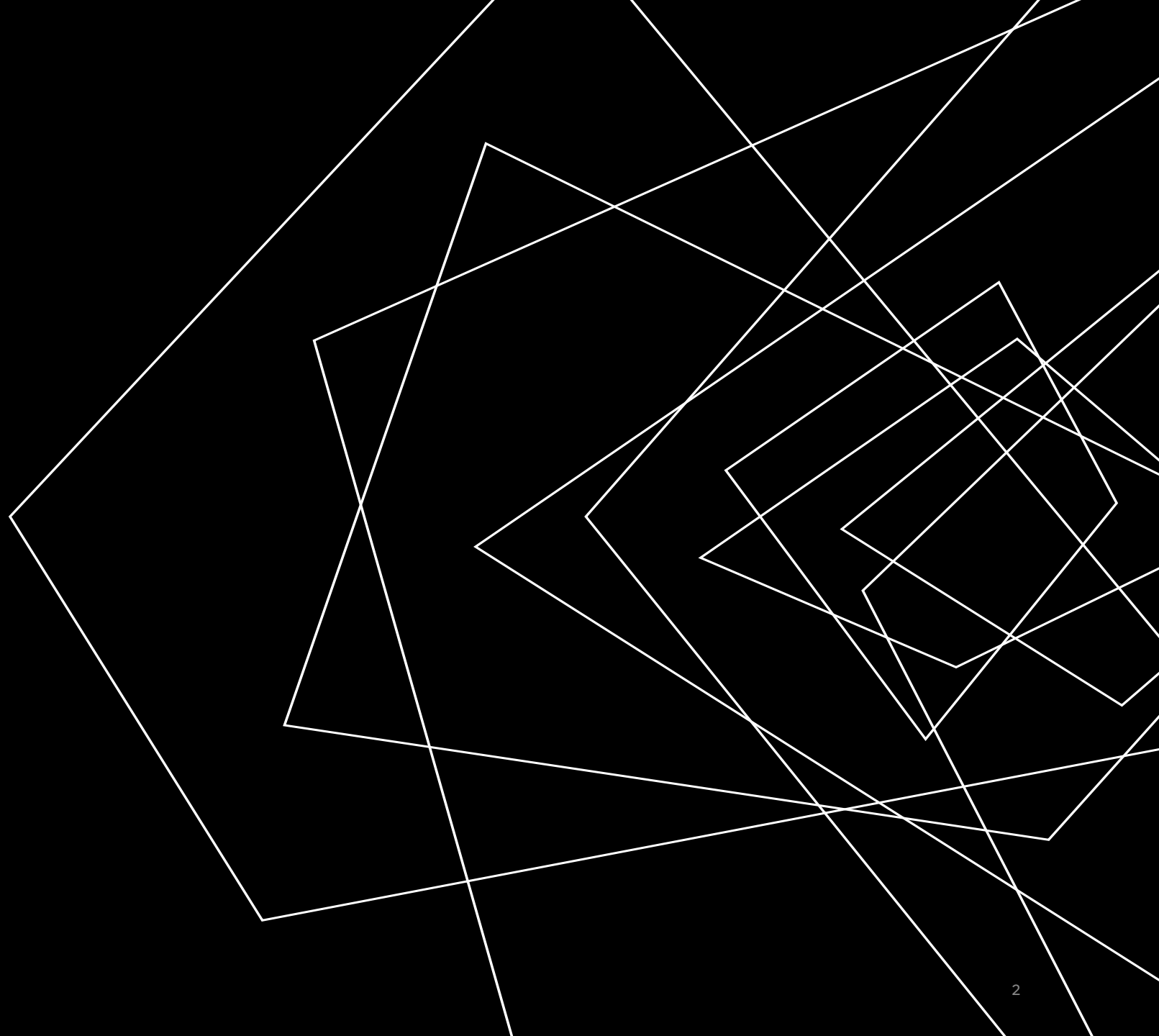


Abstract geometric lines in black on a white background, forming various overlapping polygons and shapes, primarily concentrated in the upper left and center of the page.

BUILDING AUTOMATION MODERNIZATION & DIGITAL READINESS IN HEALTHCARE FACILITIES

PATRICK
RITCHIE

ROSS
NELSON





THE END GOAL: A
MODERNIZED +
DIGITALLY READY
BAS

A MODERNIZED AND DIGITALLY READY BAS IS:

Open and Interoperable



Data-Driven and Cloud Enabled





CYBERSECURE + RESILIENT

A MODERNIZED AND DIGITALLY READY BAS IS:

Scalable + Future Proof



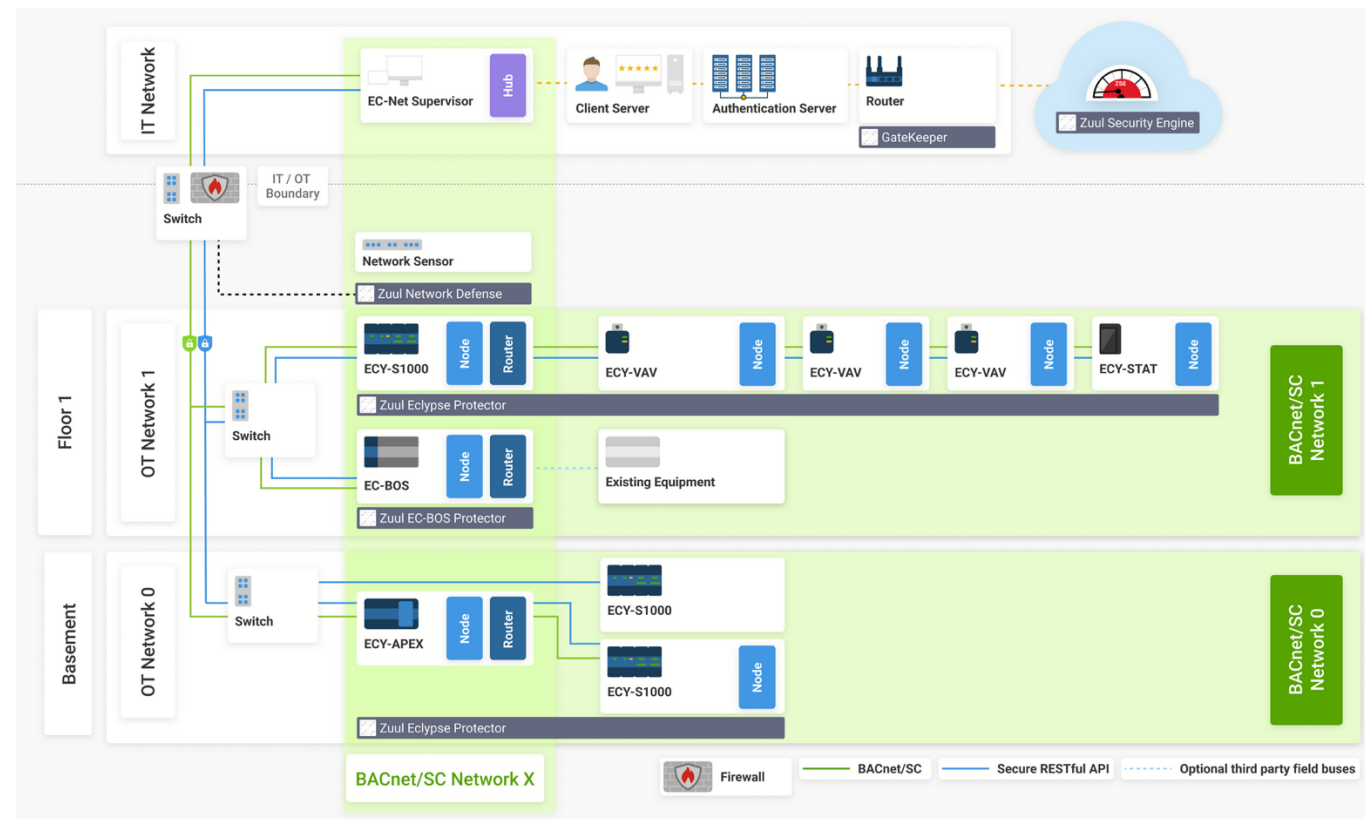
User Friendly + Mobile



BUILDING YOUR ROADMAP

Assess Your Current State –

1. Current Architecture
2. Points of Obsolescence
3. Proprietary or Non-Proprietary
 1. Distribution
 2. Protocol
 3. Programming Tool
4. Competitive Serviceability



An abstract geometric pattern composed of several overlapping triangles and lines. The shapes are defined by thin black outlines on a light gray background. The composition includes a large triangle on the left, a smaller one in the upper center, and a large, elongated triangle on the right. These shapes overlap in a way that creates a sense of depth and movement. The lines are straight and vary in length and orientation, creating a dynamic and modern aesthetic.



BUILD YOUR TEAM

Purchasing

- Identify a broader organization-wide procurement strategy for BAS rather than a siloed approach for each facility
- Consider service costs, life cycle costs, and serviceability

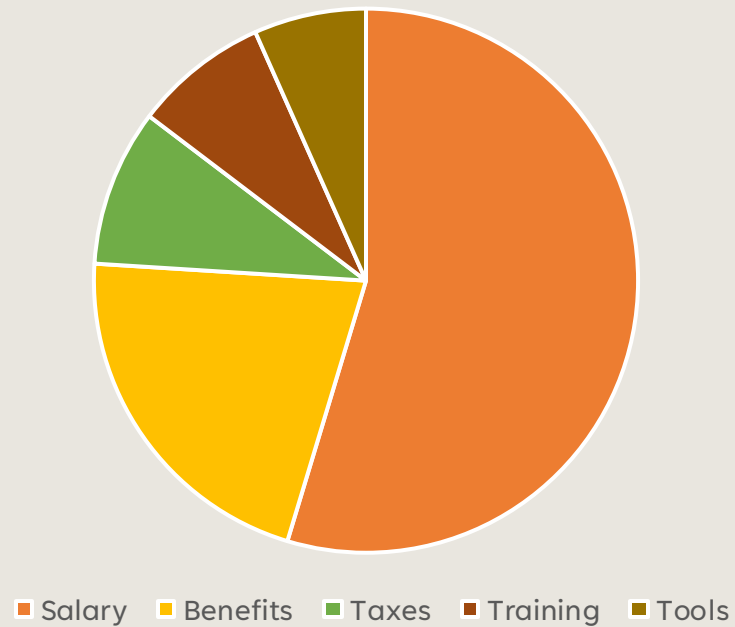
IT Team

- Hardware and software compliance
- Funding for ongoing software maintenance agreement, patches, network security
- Network architecture and approach
- Cloud vs. On-Premises

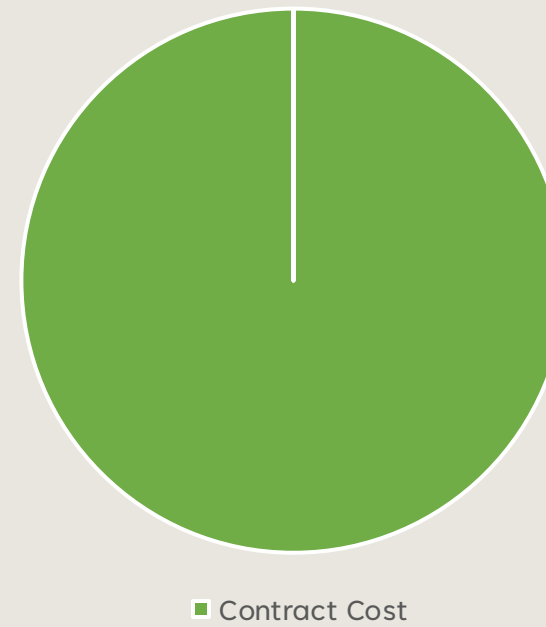


ALIGN WITH ENTERPRISE STRATEGIES: STAFFING

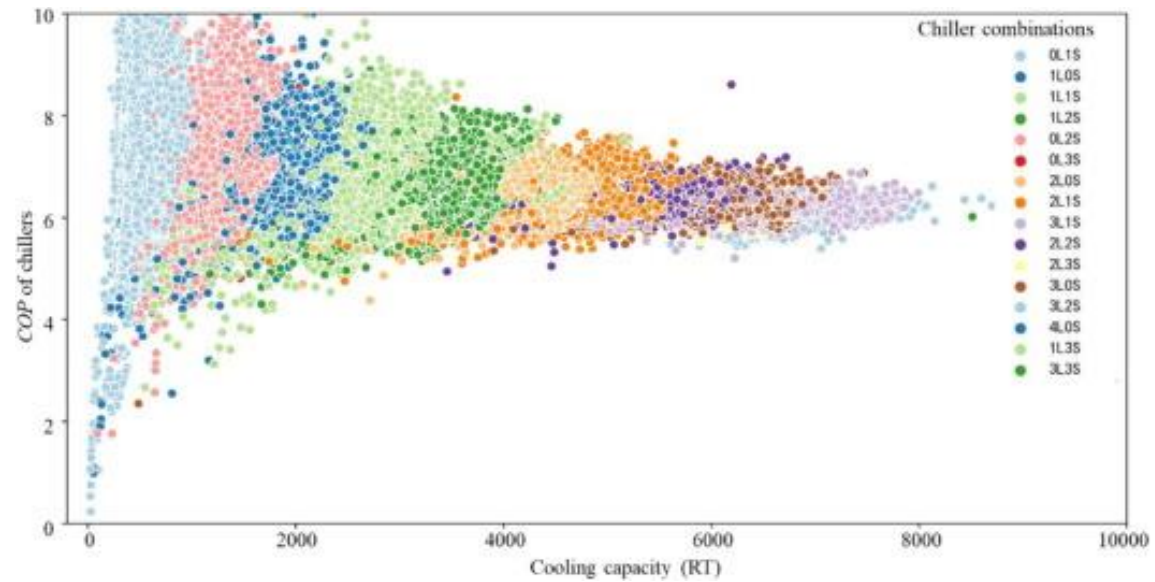
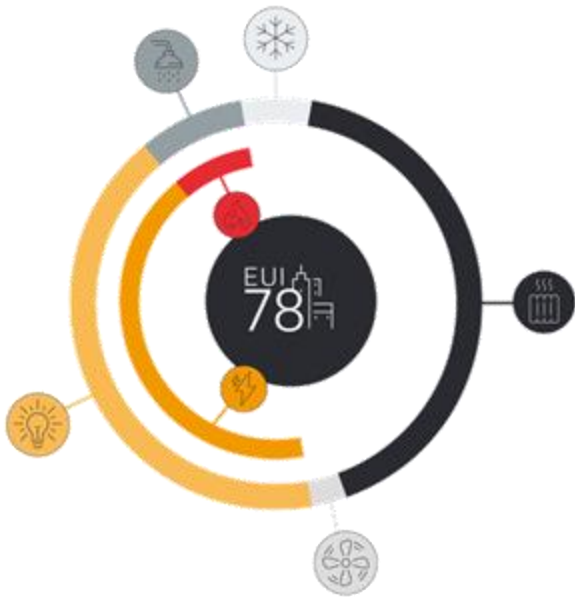
In House



Outsourced



ALIGN WITH ENTERPRISE STRATEGIES: KEY PERFORMANCE INDICATORS





IMPROVE YOUR ROI: OPTIMIZE ENERGY + OPERATIONAL COSTS

Approach as Recommissioning

Leverage Rebates

Improve and Implement current programs

PREPARING FOR DIGITAL READINESS



Enable the Cloud

A BAS of today requires:

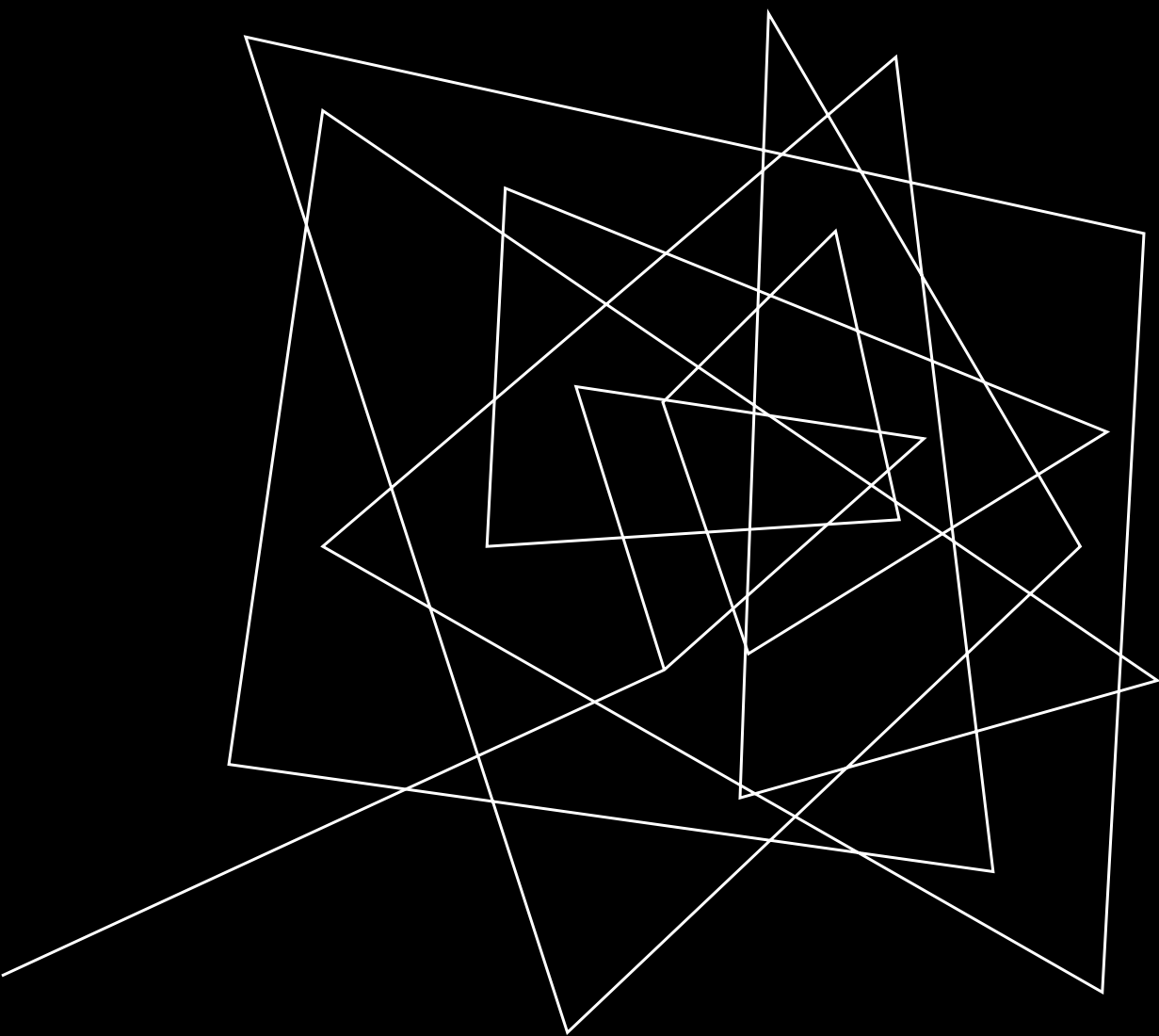
- Remote Access + Serviceability
- A strong cloud and on-premises strategy
- A BAS network architecture capable of supporting analytics platforms



Cybersecurity

This is not simply an IT responsibility.

- Windows Server Support
- Reduce Whitelisted components
- Maintain high standards – testing components, FIPS 140-2 or 140-3



**DIGITAL
READINESS**

LEVERAGING DATA TO IMPROVE OPERATIONS AND PATIENT OUTCOMES



Further KPI's

1. Energy – EUI, kW/Ton, ACH
2. Usage – Occupancy, space utilization
3. Maintenance – Hot/cold calls/sqft/month
4. Equipment – downtime, runtime, capacity monitoring



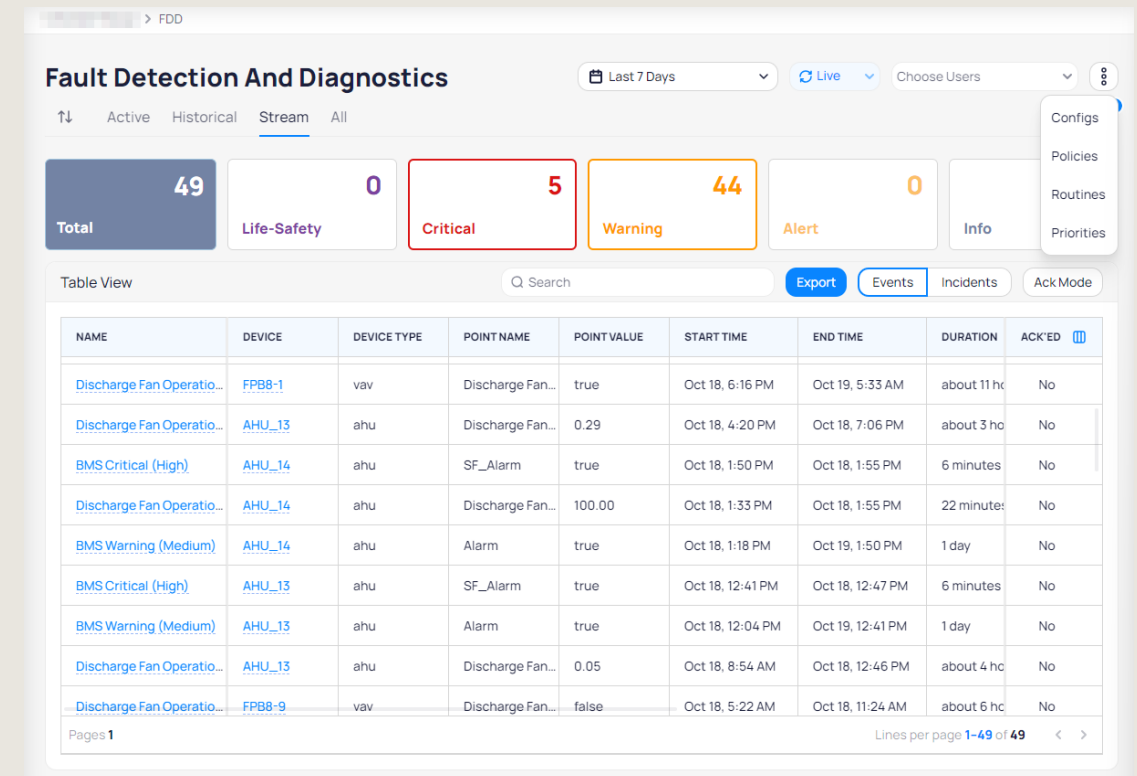
Compliance and Reporting

1. Critical Space Monitoring – ACH, pressure, temperature, humidity
2. Critical System Monitoring – Generators, AHU, Boilers, Chillers, Freezers
3. Joint Commission
4. Compliance Reports – local Energy reporting

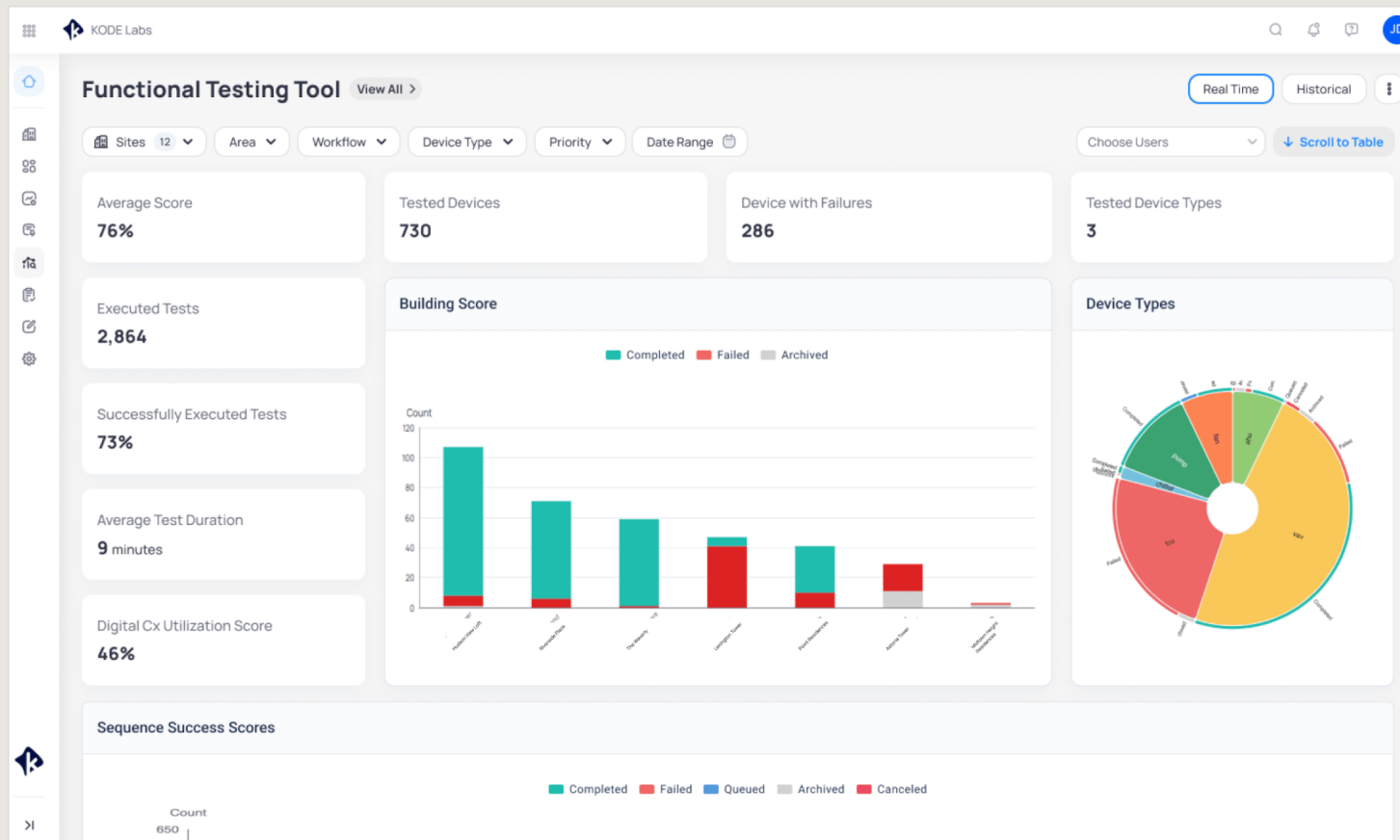
FDD

Fault Detection + Diagnostics (FDD)

- Leverages rules to assess operational deficiencies
- Value is in operationalizing the results – Fault to WO to Fix
- Allows Data Driven decision making instead of subjective
- A Digital Building Engineer who helps you get ahead of issues



FTT



Functional Testing Tool

- Provides proactive, continuous commissioning of all AHU, RTU, VAV, etc
- Executes ongoing point to point and sequence testing
- Low/no intrusiveness – no ICRA risks!
- Can be scheduled, run on low/no occupancy, or initiated by user

A series of white, thin, overlapping geometric lines on a black background, forming various polygons and intersecting points, primarily located on the left side of the slide.

THANK YOU